

# AGENDA

## LVWA BOARD OF TRUSTEE MEETING WEDNESDAY, FEBRUARY 21, 2018 WILLOW HALL

7:00PM

Pledge of Allegiance

Appearance by US Security Associates, Inc.

### Items to be voted on:

1. Motion to waive the reading of the minutes.
2. Motion to approve the February 7, 2018 minutes.
3. Motion to purchase 8 PLT/LED-1027 300 watt area lights for the Willow shuffleboard courts from 1000 Bulbs for \$3,567.40 and to contract with Curry Electrical Contractors, LLC, to install new wiring for \$2,007.67, for a total cost of \$5,575.07. This expense will be charged to GL# 3230 - Capital Replacement Fund - Common Buildings. The unaudited balance for account #3230 - Capital Replacement Fund - Common Buildings as of January 31, 2018 is \$1,261,378.66.
4. Motion to purchase tiles and supplies to replace the carpet in Willow Hall lobby from Ideal Tile for a cost of \$1,979.19, and to contract with Bill Dempsey for installation for a cost of \$614.53, for a total cost of \$2,593.72. This expense will be charged to GL# 3230 - Capital Replacement Fund - Common Buildings. The unaudited balance for account #3230 - Capital Replacement Fund - Common Buildings as of January 31, 2018 is \$1,261,378.66.

### DIVISION REPORTS

Architectural Division	(Tom Hardman)
Resident Services	(Beverly Craft)
Finance Division	(Mary Lou Doner)
Administration Division	(Judith Langreich)

RECREATION REPORT

COMMUNITY MANAGER'S REPORT

### UNFINISHED BUSINESS

1. Proposed Master Deed/Bylaws Amendment - Capital Expenditures
2. Specification 2\_9, "Installation of New Construction Replacement Windows"
3. Recreation Halls Controlled Entry

### NEW BUSINESS

BOARD REPORT

ADJOURN OPEN MEETING

### AUDIENCE COMMENTS:

In general, audience questions and comments should be addressed to the interest of all residents. For resolution of personal or maintenance issues, contact the Department Manager or the Service Manager and, if necessary, the Community Manager.

Present were Elaine Baumeister, Sal Tozzi, Charles Lupo, Sara Falk-Zitelli, Sandra Kaufman, Louis Maiocco and Fay Weinstein. Also present were Community Manager – Joseph Schultz, Service Manager – Jim Snyder, Accounting Administrator – Michelle O'Connor and Recreation Director – Mary Lighthipe.

This meeting commenced at approximately 1:00p.m with the Pledge of Allegiance.

Michael Polulak, Esq. of McGovern Legal Services, LLC was introduced to the residents.

#### ITEMS VOTED ON:

L. Maicco moved to waive the reading of the minutes. C. Lupo seconded. A vote was called and all were in favor. Motion carried.

S. Falk-Zitelli moved to approve the January 17, 2018 minutes. S. Kaufman seconded. A vote was called and all were in favor. Motion carried.

C. Lupo moved to accept the audited financial statements for FYE 9/30/17 as presented by the auditors. S. Tozzi seconded. A vote was called and all were in favor. Motion carried.

F. Weinstein moved to approve the policy resolution for excess income applied to the following year assessment. A vote was called and all were in favor. Motion carried.

S. Kaufman moved to memorialize the repair of the Huntington Drive storm drain pipe from Earle Residential-Commercial Construction LLC at a cost of \$5,000.00 with the funds from Account #3290, Capital Replacement Fund-Roads/Buckingham Bridge. S.Tozzi seconded. The unaudited balance for account #3290 as of 12/31/17 is \$1,541,941.56. A vote was called and all were in favor. Motion carried.

S. Tozzi moved to purchase a Gast R5325A-2 Regenair Regenerative Blower from FPP Outlet for a cost of \$1,216.19 for the Encore Spa. S. Kaufman Seconded. This expense will be charged to Account #3230-Capital Replacement-Common Buildings. The unaudited balance for account #3230 as of 12/31/17 is \$1,251,771.55. A vote was called and all were in favor. Motion carried.

S. Kaufman moved to take from the table the motion regarding revised Specification 2\_9, "Installation of New Construction Replacement Windows." The Architectural Divison is writing new specs and they should be ready for next month. E. Baumeister seconded the motion and moved to withdraw the original motion pending new specs from the Architectural Division. Motion carried.

#### COMMUNITY MANAGERS REPORT

J. Schultz, Community Manager reported along with E. Baumeister that the Board would like to do a pilot program for Controlled Entry using Swipe Card Entry at the Encore Clubhouse only. The hours would be 4 pm-10 pm Monday through Friday. 4pm-11pm Tuesday (Encore Only) and 7am-10pm on Saturday and Sunday. The details have not been finalized at this time and more information will be presented as it becomes available.

J.Snyder, Service Manager, along with M. Lighthipe, reported that they would like to proceed with the carpet replacement for the Willow Hall lobby. The carpet will be removed by LVW staff. The recommendation is to purchase the tile and supplies from Ideal Tile at a cost of \$1,979.19. It is also the recommendation to hire Bill Dempsey to install the tile for a cost of \$614.53. The total project cost would be \$2,593.72 and would be charged to account #3230-Capital Replacement Common Buildings. This will be voted on at the Feb. 21, 2018 meeting.

J. Schultz reported that the lighting for the Shuffleboard court by Willow Hall was in need of repair. The poles are in good shape so only the fixtures need to be replaced with LED. It is our recommendation that we purchase 8 PLT-LED F 300 Watt area lights from 1000 Bulbs at a cost of \$3567.40 and contract with Curry Electric to install the wiring at a cost of \$2,007.67 for a total cost of \$5,575.07. This expense will be charged to account # 3230-Capital Replacement Common Buildings. This will be voted on at the Feb. 21, 2018 meeting.

J. Schultz stated that speeding in the village is a problem. L. Maiocco stated that people are passing on the double line and driving in excess of 60 MPH in a 25 MPH zone. He asked that everyone please be more cautious.

J. Schultz stated that US Security will be at the next night meeting on February 21, 2018.

J Schultz reported that the Union contract has been settled amicably.

M. Lighthipe gave a report for the Recreation Department.

#### UNFINISHED BUSINESS

1. Proposed Bylaws/Masterdeed Amendment-Capital Expenditures. E. Baumeister reported that there will be a meeting on February 21, 2018 at 1:00 pm to collect final votes and make changes if a voter would like to change their vote. If a vote can be announced at that time, it will be. If it is decided that a vote cannot be made at that time, it will be determined what is next.

#### NEW BUSINESS.

There being no further business, the business portion of the Board meeting adjourned at 1:47 pm.

An audience comments period followed with residents raising questions and concerns or seeking clarification about a variety of issues. This will be considered in combination with all communication received from residents. Issues of the village with significance will be put on the agenda for future Board of Trustee meetings.

The meeting ended at approximately 2:25 pm.

LEISURE VILLAGE WEST  
BOARD OF TRUSTEE MEETING

FEBRUARY 7, 2018  
WILLOW HALL

The next Board of Trustee meeting is scheduled for Wednesday, February 21, 2018 at 7:00p.m in Willow Hall.

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Michele Schoenig for Samantha Bowker  
Administrative Assistant

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Sara Falk-Zitelli  
Board Secretary

Approved: February 7, 2018

# Leisure Village® West Association

AT MANCHESTER, NEW JERSEY

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## Interoffice Memorandum

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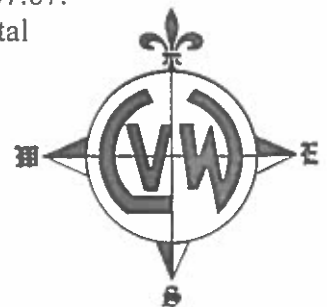
To: Board of Trustees  
From: Howard Height  
Date: January 11, 2018  
Re: Willow Shuffleboard lighting

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I have been asked to research the cost to repair the lighting at the Willow shuffleboard courts. The existing lighting is original 1000 watt metal halide fixtures. Some of the fixtures have bad ballasts and bad bulbs. There are some shorts in the wiring in the middle of the courts beneath the concrete. The circuit is not in use and the lights are inoperable. I have quotes on new LED lighting, which is much more efficient than metal halide. I also have a quote from Curry Electric to install new wiring. The quotes for the lighting and electric are below:

Vendor		Price
1000 bulbs	Qty 8 – PLT/ LEDF-10127 / 300 watt LED Area Lights	\$3,567.40
Warshauer Electric	Qty 6- Techlight LMST-4-C-X-T-F 300 watt LED Area Lights	\$8,122.50
Bees Lighting	Qty 8– DIVA Light SAL-300UT350KA 295 watt LED Area Lights	\$4,007.81
Green Electric Supply	Qty 8- MC-300W-SHOB-I-50K-BZ-3 300 watt LED Area Lights	\$4,018.59
Warshauer Electric	Qty8- Maxlit AR-MAL280UT3-40BR 280 Watt LED Area Lights	\$5,771.25
(All quotes include tax and shipping)		
Curry Electric	Install New Wiring	\$2,007.67
(All quotes include tax and shipping)		

It is my recommendation to purchase 8 PLT/LEDF-1027 300 Watt area lights from 1000 Bulbs for \$3,567.40, and Contract Curry Electric to install new wiring for \$2,007.67. The total cost is \$5,575.07. This expense will be charged to – GL# 3230 – Capital Replacement – Common Buildings.




# 1000Bulbs.com

# Sales Proposal

Quote #: 5312249    Date: 01/11/18    Date Quote Written: 01/10/18    Expiration Date: 01/25/18

<b>Salesperson</b> Kimberly Carrigan 2140 Merritt Dr. Garland, TX 75041 kcarrigan@1000bulbs.com p. 972-535-0915 f. 972-535-0916	<b>Bill To</b> Howard Height Leisure Village West Howard Height 959 Buckingham Dr Manchester, NJ 08759 7326579595	<b>Ship To</b> Howard Height Leisure Village West Howard Height 1200 Route 70 Manchester, NJ 08759 7326578878
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Qty	Product	Price
8	 <b>LEDF-10127</b> 36,000 Lumens - LED Area Light - 300 Watt - 5000 Kelvin - Type III - 200-480V - Comes with 6 in. Mounting Arm - PLT BWPLA300HCB1T3	\$391.49

Subtotal    **\$3,131.92**  
 Truck Freight    **\$206.00**  
**Total    \$3,337.92**

Quote does not include tax when applicable.

1000Bulbs.com 2140 Merritt Dr., Garland, TX 75041  
Notice: This automated email is not monitored for replies.

*tax 229.48*  


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*3567.40*

# WARSHAUER

1954

Electric Supply

Tinton Falls/ Headquarters  
800 Shrewsbury Ave, Tinton Falls, NJ 07724  
Phone: 732/741-6400 Fax: 732/741-3866  
Acct. Fax: 732/741-2079

New Brunswick  
21 Home News Row, New Brunswick, NJ 08901  
Phone: 732/843-6400 Fax: 732/843-3355

Lakewood  
1750 Cedar Bridge Ave., Lakewood, NJ 08701  
Phone: 732/961-1400 Fax: 732-961-0400

Parsippany  
295-B New Rd., Parsippany, NJ 07054  
Phone: 973/439-1400 Fax: 973/439-9040

Little Egg Harbor  
12 Travis Way, Little Egg Harbor, NJ 08087  
Phone: 609/294-5050 Fax: 609/294-5070

TO: LVW  
ATTN: Howard  
PAGE \_\_\_\_ OF \_\_\_\_

JOB DESCRIPTION
<u>Shuffle Board Courts</u>
JOB # / PO #

WE ARE PLEASED TO QUOTE THE FOLLOWING BILL OF MATERIALS


ITEM	QUANTITY	DESCRIPTION	UNIT	TOTAL
	8	<u>MAXlite</u> <u>AK-MAL 280UT3-40BR</u>	<u>675</u>	<u>5400<sup>00</sup></u>
			<u>Tax</u>	<u>371.28</u>
				<u>5771.28</u>
	2	<u>UM5T-4-C-X-T2-F</u> <u>Type II</u>		
	4	<u>4 Brick / 5000k /</u> <u>Type IV</u>		<u>7600<sup>00</sup></u>
				<u>522.50</u>
				<u>8122.50</u>
		<u>Pool</u>		
	2	<u>RAB 20' square steel pole 4"</u>		
	2	<u>RAB PIPXL 100 SF / D10</u>		<u>2900<sup>00</sup></u>

From: \_\_\_\_\_ Date: \_\_\_\_\_



Search bar with user/login and cart icons

### Cart

Product	Price	Qty	Item Total
 <b>295 Watts - LED Area Light - 32100 Lumens - 1000W MH Equal - Slim - 5000K - Diva Light</b> <a href="/product/SAL-300UT350KA">SAL-300UT350KA (/product/SAL-300UT350KA)</a> Product Code: SAL-300UT350KA	\$469.00	8	\$3,752.00

Tax & Shipping Calculated at Checkout

Order Total: **\$3,752.00**

★ REVIEWS

Coupon Code:

Apply

[Empty Cart](#)

Checkout

Check out with **Pay**

Tax 257.81

4007.81

### Sign up for our newsletter

[f \(https://www.facebook.com/BeesLighting/\)](https://www.facebook.com/BeesLighting/)
[in \(https://www.linkedin.com/company/bees-lighting/\)](https://www.linkedin.com/company/bees-lighting/)
[t \(https://twitter.com/beeslighting/\)](https://twitter.com/beeslighting/)

[G \(https://plus.google.com/+Beeslighting/\)](https://plus.google.com/+Beeslighting/)
[yt \(https://www.youtube.com/\)](https://www.youtube.com/)

### Quick Links

- [Clearance \(/clearance/c/1038\)](/clearance/c/1038)
- [Coupons \(/coupons\)](/coupons)
- [Shop by Brand \(/brands/c/701\)](/brands/c/701)
- [Shop by Category \(/shop-by-category\)](/shop-by-category)

### Customer Service

- [Contact Us \(/contact\)](/contact)
- [Shipping Policy \(/shipping-policy\)](/shipping-policy)
- [Return Policy \(/return-policy\)](/return-policy)
- [FAQ \(/faq\)](/faq)

### Business Center

- [Business Account \(/reseller-account\)](/reseller-account)
- [Credit Application \(/credit-application\)](/credit-application)
- [Buy N Bulk \(/buy-n-bulk\)](/buy-n-bulk)
- [30-Day Sample \(/30-day-sample\)](/30-day-sample)

### Company

- [About Us \(/about-us\)](/about-us)
- [Our Promise \(/our-promise\)](/our-promise)
- [Reviews \(/reviews\)](/reviews)
- [Bees LED Blogs \(/bees-led-blogs\)](/bees-led-blogs)

☎ 1-855-303-0665 (tel:8553030665)

✉ Email Us (/contact)

Accepted Payments:



Powered by YOTPO



(https://verdy.authorize.net/ane/ssl/?pid=479e1223-6629-463c-Bed5-a59eb607e0aa&url=https%3A//beeslighting.com/cart)

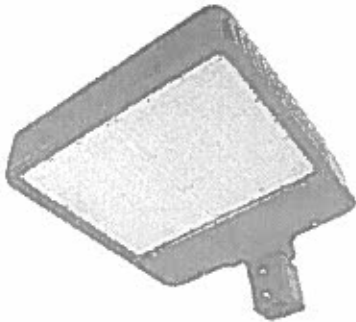




MaxLite > Products > Outdoor > Area Lights > Slim Area Lights > AR-MAL280UT3-40BR

## AR-MAL280UT3-40BR

Order# 1408554



### Features

- Replaces up to 750W MH equivalent
- Type III and Type V optics available
- Universal 120-277V dimming driver standard, 347-480V available
- Dusk-to-dawn and occupancy sensor compatible
- 5-year limited warranty
- 3 mounting options: Straight, Knuckle and Trunnion
- Greater than 100,000 hour L70 lifetime at TM21 standards at 25°C

Find a Distributor

### Performance

Input Wattage	280.0
Input Voltage Range (V)	120-277
Delivered Lumens (lm)	35137.0
CBCP (cd)	0
Efficacy (lm/W)	125.0
Color Rendering Index (CRI)	75
Color Temperature (CCT)	4000
Equivalent Wattage	750W PSMH
Beam Angle	0
Beam Type	TYPE III
Power Factor	0.90
MAX THD (%)	0
Min. Ambient Temp (°F)	-40
Max. Ambient Temp (°F)	131

### Validations and Downloads

Data Sheet	<a href="#">Download</a>
Owner Manual	<a href="#">Download</a>
LM-79	<a href="#">Download</a>
UL	Y

### Dimming Control

Dimming compatible	Y
0-10V Dimming	Y
Compatible Dimmers	0 to 10V

### Dimensions

Product Weight (lbs.)	24.80
Product Depth (Inches)	24.60
Product Height (Inches)	3.48
Product Length (Inches)	0.00
Product Width (Inches)	15.28

### Longevity

L70 Life (Hours)	50000
Average Lamp Life (FL/CFL)	0
Warranty (Years)	5

### Qualifications

DLC Premium	Y
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AVAILABLE ACCESSORIES (SOLD SEPARATELY)

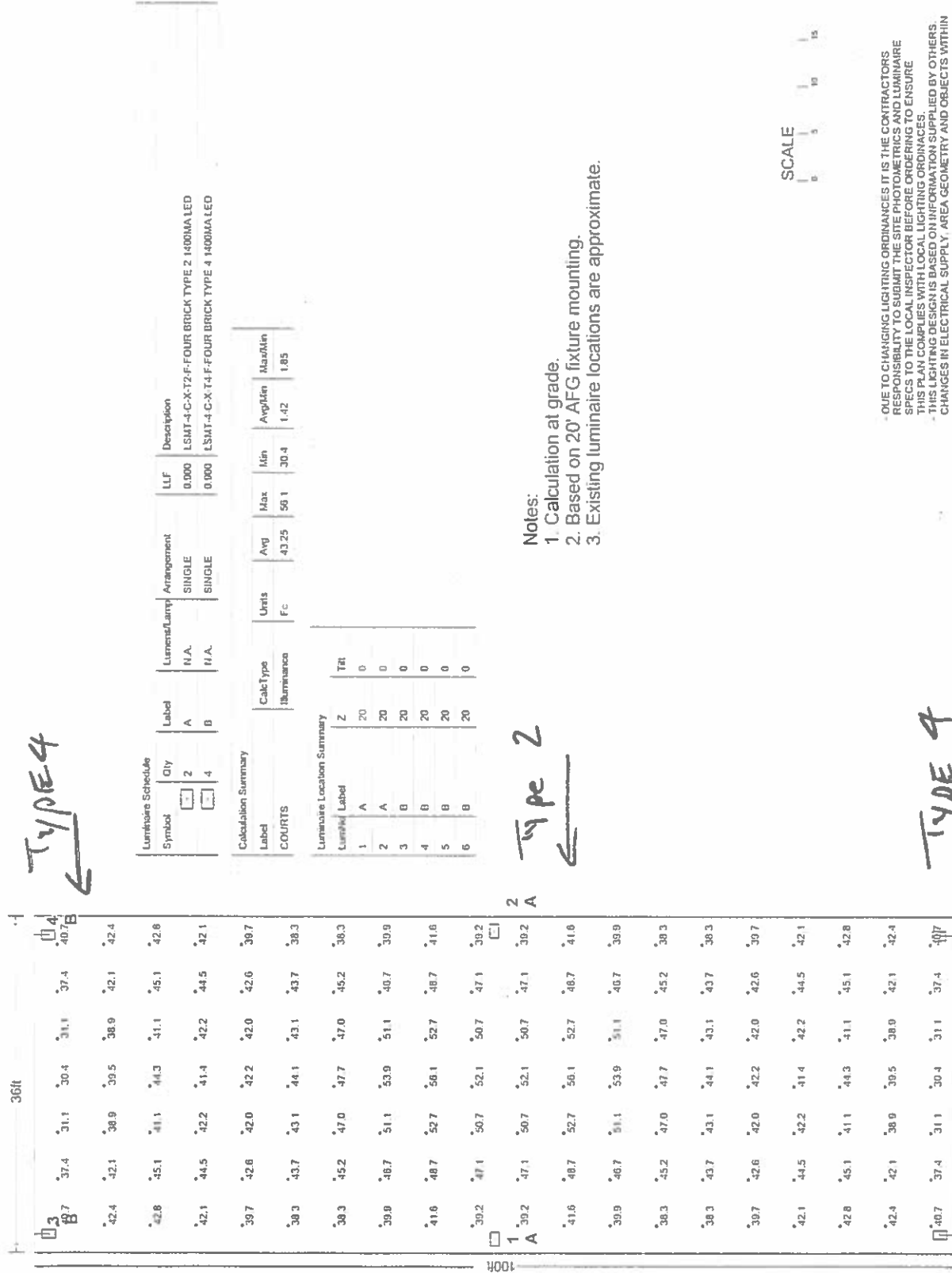
Image	Item #	Order #	Description
	6390LBK	72055	TWIST-LOCK ELECTRONIC PHOTOCONTROL 120/208 /240/277V

**Project:**  
**LEISURE  
 VILLAGE  
 WEST**

**Notes:**

**FILE:**  
 leisure,agi

**Date:**  
 8-17-17



Luminaire Schedule	Symbol	Qty	Label	Lumens/Lamp	Arrangement	LLF	Description
2	□	2	A	N.A.	SINGLE	0.000	LSMT-4-C-X-2-F-FOUR BRICK TYPE 2 1400MA LED
4	□	4	B	N.A.	SINGLE	0.000	LSMT-4-C-X-4-F-FOUR BRICK TYPE 4 1400MA LED

Calculation Summary		Calc Type		Urris		Min		Max		Avg		Min		Max		Avg		Min		Max		
Label	COURTS	Illuminance	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	Urris	Fc	

Luminaire Location Summary		Z		Tilt	
Luminaire Label	Label	Z	Tilt	Z	Tilt
1	A	20	0		
2	A	20	0		
3	B	20	0		
4	B	20	0		
5	B	20	0		
6	B	20	0		

- Notes:**
1. Calculation at grade.
  2. Based on 20' AFG fixture mounting.
  3. Existing luminaire locations are approximate.

**SCALE**  
 0 5 10 15

- DUE TO CHANGING LIGHTING ORDINANCES IT IS THE CONTRACTORS RESPONSIBILITY TO SUBMIT THE SITE PHOTOMETRICS AND LUMINAIRE SPECS TO THE LOCAL INSPECTOR BEFORE ORDERING TO ENSURE THIS PLAN COMPLIES WITH LOCAL LIGHTING ORDINANCES.  
 - THIS LIGHTING DESIGN IS BASED ON INFORMATION SUPPLIED BY OTHERS. CHANGES IN ELECTRICAL SUPPLY, AREA GEOMETRY AND OBJECTS WITHIN THE LIGHTING DESIGN WILL AFFECT LUMINAIRE PLACEMENTS.  
 - THE PREDICTED RESULTS SHOWN ON THIS LAYOUT ARE APPROXIMATE. THIS LAYOUT IS BASED ON IES FILES THAT WERE LAB TESTED OR COMPUTER GENERATED. ACTUAL RESULTS MAY VARY.

**TYPE 4**

**TYPE 2**

**TYPE 4**

Curry Electrical Contracting, LLC  
1641 12th Avenue  
Toms River, NJ 08757 US  
(732)267-4061  
pcurry49@yahoo.com

ADDRESS

ESTIMATE # 1356

DATE 05/03/2017

LVW

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ACTIVITY	QUANTITY	RATE	AMOUNT
300' of 3/4 pvc		100.00	100.00
4-3/4 90		10.00	10.00
10-3/4 conn.		8.00	8.00
3 rolls of #12 thhn	3	72.00	216.00
12/2 uf 250'		113.67	113.67
labor	24	65.00	1,560.00

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JOB: Willow Hall  
price is subject to change pending add ons  
this price does NOT include the cost of the lights

TOTAL

**\$2,007.67**

Accepted By

Accepted Date

# Leisure Village® West Association

AT MANCHESTER, NEW JERSEY

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## Interoffice Memorandum

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To: Board of Trustees

From: Mary Lighthipe / Jim Snyder

Date: February 6, 2018

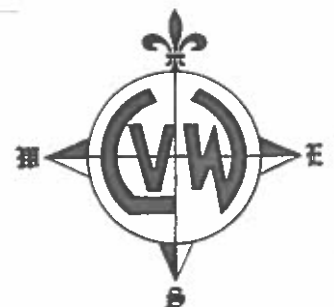
Re: Willow Lobby Carpet to Tile

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We have gone out to bid for the replacement of the Willow Lobby carpet, to be replaced with porcelain "Wood Look Tile". We received three bids which are listed below. Please note that the Bill Dempsey quote is for install only with the material being purchased from Ideal Tile.

Tile Vendor	Carpet Removal	Floor Prep.	Material Tile	Material Grout	Labor Cost	Sub Total	Tax \$ 0.07	Total Cost
Ideal Tile	LVW	Included	\$ 1,671.97	\$ 179.90	\$ 3,700.00	\$ 5,551.87	\$ 381.69	\$ 5,933.56
Bill Dempsey	LVW	Included	\$ 1,671.97	\$ 179.90	\$ 575.00	\$ 2,426.87	\$ 166.85	\$ 2,593.72
Commercial	LVW	\$ 500.00	\$ 5,503.75	Included	Included	\$ 6,003.75	\$ 412.76	\$ 6,416.51

It is our recommendation to purchase tile and supplies from Ideal Tile for a cost of \$1,979.19. It is also our recommendation to hire Bill Dempsey to install the tile for a cost of \$614.53 for a total project cost of \$2,593.72. These expenses will be charged to account # 3230 Capital Replacement Common Buildings.



**Ideal Tile of Tom's River**

214 Route 37 East  
Toms River, NJ 08753

Phone 732-608-0477  
Fax 732-608-0482

# Invoice

Date	Invoice #
2/2/2018	1979

<b>Bill To</b>
Leisure Village West Mary Lighthipe 1 Buckingham Drive Manchester, NJ

<b>Ship To</b>

P.O. Number	Terms	Rep	Ship	Via	F.O.B.	Project
			2/2/2018			

Quantity	Item Code	Description	Price Each	Amount
419.04	Tile Sq Ft	REVISED QUOTE FOR LOBBY AREA 6 X 36 Porcelain Walnut Wood Look floor tile ***SPECIAL DISCOUNTED PRICE***	3.99	1,671.97T
2	Grout	Color to be determined	89.95	179.90T
1	Installation	Installation of tile in a third offset pattern to conform to a true wood look. Install includes, minor patching of holes and minor scraping to prep for installation and supply of all setting materials. This quote assumes that the carpet will be removed and disposed of and all glue and carpet bits stuck to the concrete will be removed in order to leave the concrete ready to tile.	3,700.00	3,700.00T
		Sales Tax	.06875 6.625%	5,551.87 381.69 367.81

**Conditions of Sale**

- Absolutely No Returns will be accepted on special orders.
- A 30% re-stocking fee will be charged for qualified return items in full unopened original cartons and damage free. All returns must be made within 3 weeks from date of order with a limit of the less of 10% of order or 3 full cases.
- Quantities ordered are based on customer specified measurements unless we measure and install.
- Exchanges or cancellations are subject to a 15% handling charge.
- The customer is responsible for the condition of the tile once it leaves the store.
- All tiles are subject to variation in color. Large format tiles, including 18", wood look plank tile and larger are subject to crowning and cupping on occasion.  
Inspect your tile and notify us of any problems prior to installation. No claims will be considered on tile once it is installed. Results are the responsibility of the installer.
- There is a \$ 35.00 fee for any returned checks.

\$5,919.68

\$ 5,933.56

Thank you for your order. We appreciate your business.

# William J. Dempsey Jr.

50 Lisa Court

Toms River, NJ 08753

(732) 914-0275

DATE 02-05-2018

Job Number: 20518

TO:

Leisure Village West

1 Buckingham Drive (Willow Hall)

Manchester, NJ 08759

732-657-8997

We hereby propose to perform  
the labor necessary for the completion of

## DESCRIPTION

INSTALL TILE WILLOW HALL FIREPLACE AREA

RUG AND PADDING TO BE REMOVED BY LVW

ALL MATERIALS FOR PROPER INSTALLATION TO BE SUPPLIED BY LVW

\*\*\*\*\* NOTE \*\*\*\*\*

ALL MATERIALS SUPPLIED BY LVW ANY OTHER SUPPLIES PURCHASED PAID UPON RECIEPT

TOTAL INVOICE \$ 575.00

## ACCEPTANCE OF ESTIMATED REPAIRS

THE ABOVE PRICES, SPECIFICATIONS AND CONDITIONS AND CONDITIONS ARE SATISFACTORY AND ARE HEREBY ACCEPTED.

PAYMENT WAS MADE AS OUTLINED ABOVE.

Signature \_\_\_\_\_ Date \_\_\_\_\_



## Commercial Flooring & Interior Concepts, Inc.

Building Impressions from the Ground Up™

January 29, 2018  
Mary Lighthipe  
Leisure Village West  
1 Buckingham Drive  
Manchester, NJ 08759

Re: Flooring for Club House

Dear Mary,

Pursuant to your request and based upon field measurement, below for your review is our proposal to provide and install either ceramic tile or LVT tile at the above referenced facility. All work is to be performed during regular working hours utilizing open shop labor. We have included demolition of the existing carpet and furniture moving in this proposal. Tax is included in our proposal. Terms are 25% deposit, net 30 days.

### OPTION ONE

Move furniture, demo carpet and disposal of carpet off site to our dumpster	= \$ 250.00
Floor preparation – ramp the floor to the existing ceramic tile on three sides	= \$ 1,150.00
LVT – Luxury vinyl tile in wood grain colors based on Shaw Uncommon Ground	
425 square feet @ \$ 5.95 per square foot installed	= \$ 2,528.75
NJ State Sales Tax 6.875%	= \$ 260.28
<b>TOTAL INCLUDING TAX</b>	<b>= \$ 4,189.03</b>

### OPTION TWO

Move furniture, demo carpet and disposal of carpet off site to our dumpster	= \$ 250.00
Floor preparation – ramp the floor to the existing ceramic tile on three sides	= \$ 500.00
Porcelain tile Based on Yacht Club from Dal Tile in wood grain colors	
425 square feet @ \$ 12.95 per square foot installed	= \$ 5,503.75
NJ State Sales Tax 6.875%	= \$ 414.31
<b>TOTAL INCLUDING TAX</b>	<b>= \$ 6,668.06</b>

Sincerely,  
Commercial Flooring & Interior Concepts, Inc.

Tom Mikulski  
President